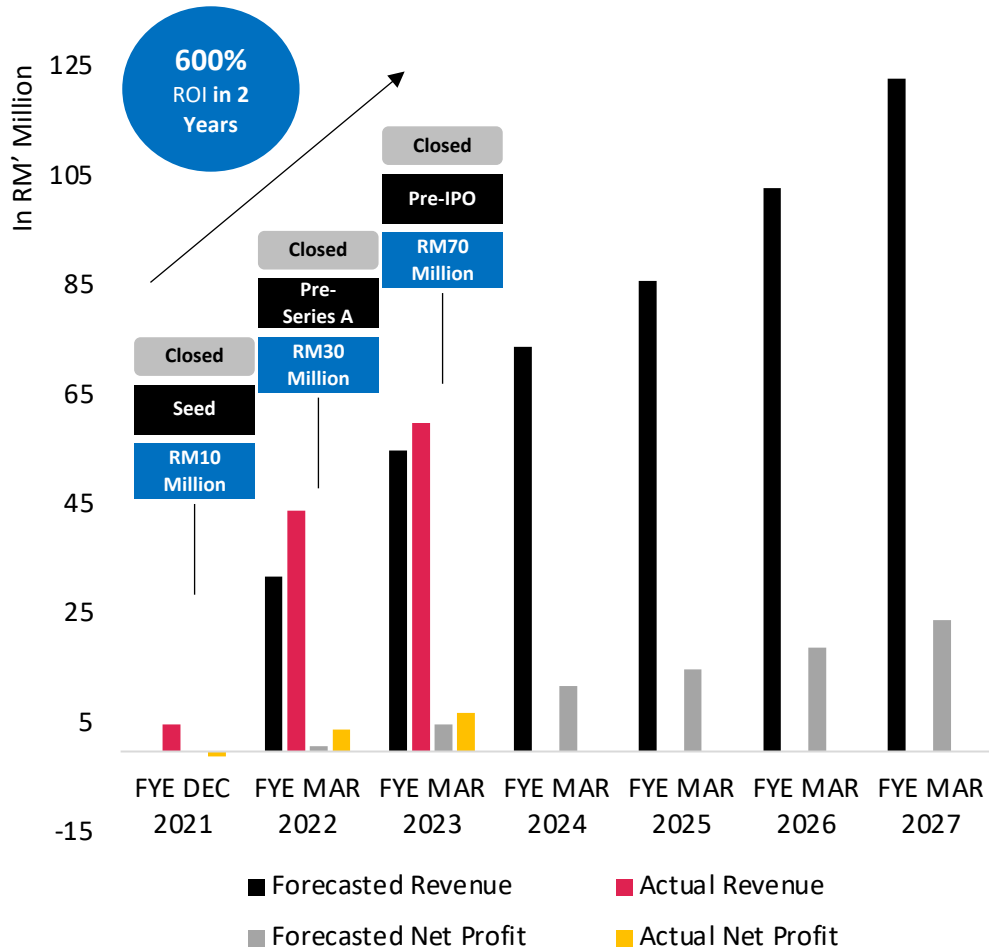


Project PD

A Success Story Through Value Creation



Valuations & Financials



No.	Work Performed	Our Findings / Activities
1	M&A Strategy	<ul style="list-style-type: none"> Brainstormed and strategized at the company management level, listed, analyzed, and negotiated with identified M&A targets for inorganic growth.
2	Business Due Diligence	<ul style="list-style-type: none"> The first due diligence, executed on the company in 2020, revealed a revenue of RM5 million and losses of RM2 million. The second due diligence, executed on an M&A target, showed a revenue of RM25 million and a profit after tax of around RM5 million.
3	Corporate Finance	<ul style="list-style-type: none"> Assessed financial viability. Benchmarked financial models and conducted valuation analysis. Reviewed the deal, including economic justifications, funding mechanisms, and incentives to promote investments. Assisted with terms negotiation.
4	M&A Integration	<ul style="list-style-type: none"> Consolidated the company as a group, increasing revenue size by 10 times (from RM5 million to RM50 million); profitability turned from net losses of RM2 million to net profits of RM5 million after just 2 years, realizing synergy in post-merger integration.
5	Capital Raising / Deal Structuring	<ul style="list-style-type: none"> Investors were initially wary of investing when Omni first presented the case back in 2021, with a valuation of RM10 million. In 2022, the company's valuation reached between RM50 million and RM70 million. A listed company acquired the company at a valuation of RM70 million.